



# THERE'S ONLY ONE THING MORE REWARDING THAN SERVING THE BEST FOOD. SERVING IT AT A LOWER COST.



**As a busy provider of school nutritional programs you've got a lot on your plate; service, nutritional requirements, quality and the budget.**

There isn't enough time to effectively source the hundreds of products you need. And most school's foodservice operations do not have the volume to secure the lowest price possible.

That's why schools, contract caterers, purchasing co-operatives and other food service providers turn to Axis Purchasing.

We complement your existing programs and bring more to the table with our multi-billion dollar purchasing power.

There is no need to change distributors or your product preferences.

## **Best of all there is no out of pocket expense.**

Our agreements with nationally recognized brands bring you immediate savings from low contract pricing and manufacturers rebates. There are no costs, no hidden fees. Our programs pay you money.

Axis is your single source for savings on fine food, everyday staples, beverages, supplies, distribution, and more.

## **AXIS MARKET KNOWLEDGE.**

Axis Purchasing knows the markets, suppliers, and products. We continually review your purchases and show you new programs and alternative specifications that meet your needs effectively while saving additional money.

See how easy it is to get the savings and expertise you've been missing. Best of all, you can join our program **for free!**

## **WHAT YOU DO**

- Sign a participation agreement
- Authorize the release of purchase data by your distributors

## **WHAT WE DO**

Basically, everything! The program is implemented in three phases to ensure thorough accountability, avoid disruption, and promote long-term savings.

### **PHASE 1** *Leveraging our power*

We will:

- Give you access to more than 300 manufacturers of nationally recognized name brands
- Collect rebate / cash for you every month
- Implement contract pricing for additional savings

### **PHASE 2** *Analyzing our data*

Real, sustainable savings are achieved through careful data analysis. We will:

- Review your purchases on an ongoing basis and look for opportunities to increase savings

### **PHASE 3** *Refining our approach*

In order to ensure continued improvements, we will:

- Continually add new manufacturing programs
- Refine product specifications so that you don't under spec and sacrifice quality or over spec and sacrifice savings

## **GET STARTED TODAY.**

Axis and its partners serve thousands of locations, saving them millions of dollars every year. **Why not join us?** To find out more, call us at **703-310-7607** or visit **AxisPurchasing.com**.



*In-depth services across the supply chain*